



BELCON CUSTOMER ENGAGEMENT



CONTENTS

BACKGROUND

VALUE PROPOSITION

BELCON CAPACITY

AREA CONSIGNEE FLOW

APPROACH AND SERVICES

CUSTOMER SUPPORT AND BUY-IN

Transnet Market Demand Strategy



- **R307bn** capital investment programme
- Expanding **rail, port and pipeline infrastructure**
- **Increase** in capacity to meet market demand
- Continued **financial stability** and strength
- Significant **productivity and operational efficiency** improvements
- **Shift from road to rail** – reducing the cost of doing business and carbon emissions
- Enabling **economic growth**
- **Job creation**, skills development, **localisation**, empowerment and transformation opportunities



MAIN PURPOSE

- Extending terminal capacity to meet forecasted growth & demand
- Providing multimodal solution for improved transport logistic chain reliability

OPPORTUNITY

- Existing transit facility strategically located within 24 km of Port of Cape Town.
- Realisation of Transnet strategy for supply chain integration.
- Provision of value added service

APPROACH

- TPT to partner with TFR to provide a joint service over the facility operation as an extension of the port.
- Offer value added service from the facility
- Integrate the operations & Navis system for more efficient service

POTENTIAL BENEFITS

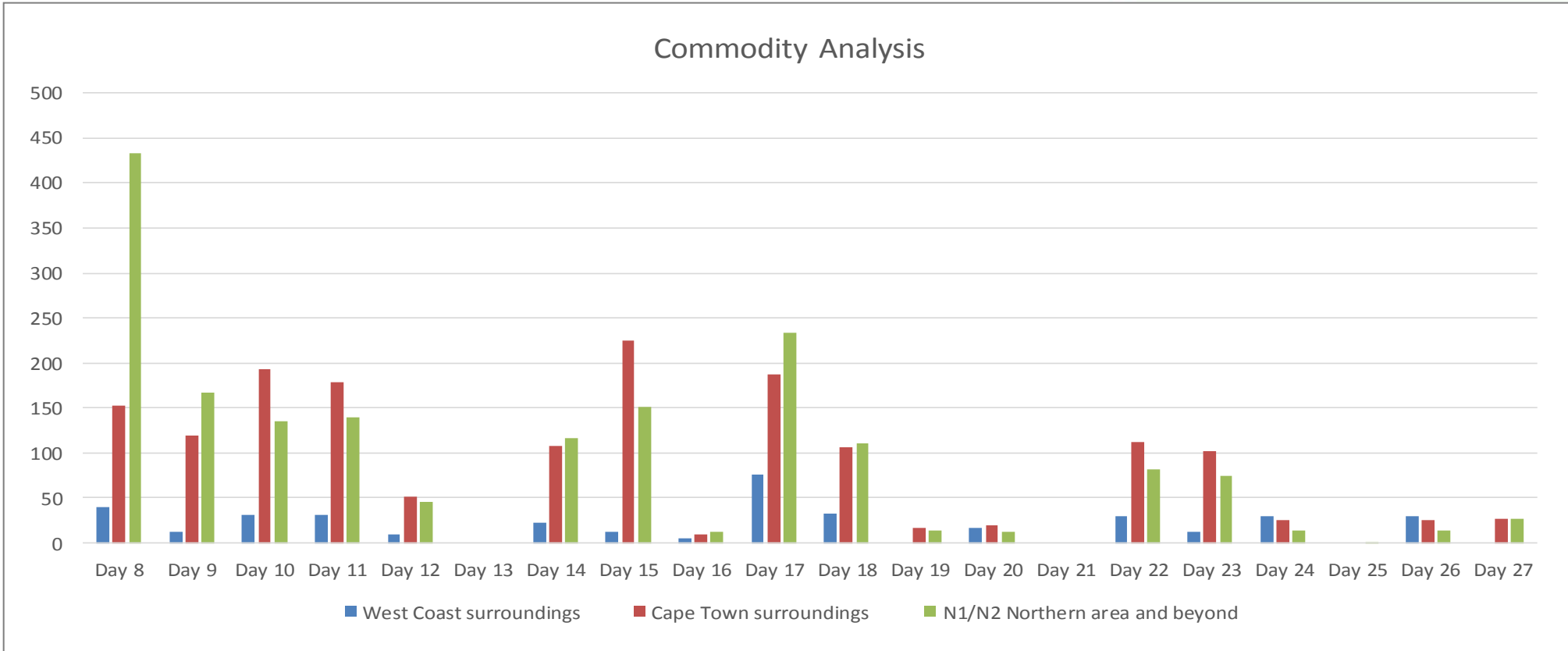
- Remove congestion from the Port and the city.
- Improved terminal operation efficiency
- Improved terminal space management
- Reducing road safety risk on N1
- Transformation of Port for “greening” requirements
- Attracting business beyond Western Cape
- Corridor effect alignment

BELCON CAPACITY "TOP VIEW"



COMPARATIVE	DESIGNED CAPACITY
LANDSIZE	103 006 m ²
TEU CAPACITY	5536
REEFER PLUGPOINTS	150
GP GROUNDSLOTS	788
MT GROUNDSLOTS	1000
STACKING METHODOLOGY (GP's)	3 high
STACKING METHODOLOGY (MT's)	5 high
PTI SLOTS	100

CTCT AREA CONSIGNEE/CONSIGNER FLOW



➤ **Cape Town surroundings = 43.4 % volume**

➤ **West coast surroundings and beyond = 10% volume**

➤ **N1/N2/ Northern area and beyond = 46.6 % volume**

APPROACH AND SERVICES



- Identical stacking methodologies, CTCT applying Navis Sparcs and Belcon applying Navis N4
- Mirroring stacks opening and closing times as well as free storage periods
- Similar operating models, night runs will be considered based on demand
- Increase in shuttle services between Belcon and Port
- Once container is in Belcon it will be considered as being in port
- Reefer storage facility as well as pre-trip facility in Belcon
- Mt heaps of different shipping lines in Belcon to ensure laden round trips
- Minor repairs to GP and flexi tank containers
- Achieving the advertised KPI targets with regards to TTAT and RTAT to ensure efficient process flows
- Joint planning office which will allow customers to have a single point of contact relating to all rail volumes

CUSTOMER SUPPORT AND BUY IN



- All shipping lines to support this project by staging empty units at Belcon
- We need buy-in from all Stakeholders to ensure success of this project

CONTACTS



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Thank You